



## CASE STUDY PHARMA/LIFE SCIENCES

<p><b>Branch:</b></p> <ul style="list-style-type: none"> <li>Pharmaceutical industry</li> </ul>	<p><b>Company:</b></p> <p>Roche Pharma AG, (Basel/CH)</p>	<p><b>Duration:</b></p> <p>08/2013- 03/2014</p>	<p><b>Role/Position:</b></p> <ul style="list-style-type: none"> <li>Strategic Sourcing Advisor</li> <li>CHF 12.5Mill., 6 FTE</li> </ul>
<p><b>Services:</b></p> <ul style="list-style-type: none"> <li>Sourcing strategy</li> <li>Consolidation</li> <li>Standardisation</li> <li>Process optimisation</li> </ul>	<p><b>Assignments:</b></p> <ul style="list-style-type: none"> <li>Cost reduction in service and product purchasing.</li> <li>Analysis/optimization of product and services groups, reduction of supplier portfolio.</li> <li>Definition and implementation of strategic purchasing planning for import/export requirements, cost/benefit and TCO analysis.</li> </ul>		
<p><b>Results:</b></p> <ul style="list-style-type: none"> <li>Consolidation supplier portfolio, implementation of new purchasing and category strategy.</li> <li>Implementation of standard contract agreements, terms and conditions, purchasing governance.</li> <li>Cost savings: CHF 1.3Mill. for 2013.</li> </ul>			