



CASE STUDY PHARMA/LIFE SCIENCES

Branch: Pharma/Life Sciences	Company: AstraZenca GmbH, Hamburg	Duration: 01/2016- 11/2016	Role/Position: <ul style="list-style-type: none"> ▪ Head of Strategic Procurement ▪ \$80 million, 25 FTE
Services: <ul style="list-style-type: none"> ▪ Sourcing strategy ▪ Consolidation ▪ Digitization ▪ Change management 	Assignment: <ul style="list-style-type: none"> ▪ Restructuring of supply chain ▪ Consolidation of a transnational procurement organization (D-A-CH) ▪ Transfer/reorientation of the strategic supplier portfolio ▪ Optimization of the value-added chain products/services ▪ Definition/integration of a digitization strategy and networking 		
Results: <ul style="list-style-type: none"> ▪ Establishment of a transnational procurement organization for services (DACH countries) ▪ Optimization of the strategic supplier portfolio, roll-out of a dual-vendor strategy (international) ▪ More flexible supply structures, shorter delivery times, increase in process efficiency (eAuctions) ▪ Cost savings in the amount of \$3,5 million in 2016 			